



INVESTMENT BANKING MASTER COURSE

5 Months

Live Training

300+ Hours

Course Delivery

175+ Hours

Practical
Assignments

125+ Hours

Live + Doubt-Solving
Classes

Ranked #1 By

 **FINANCIAL
EXPRESS**

**INDIA
TODAY**



COURSE HIGHLIGHTS

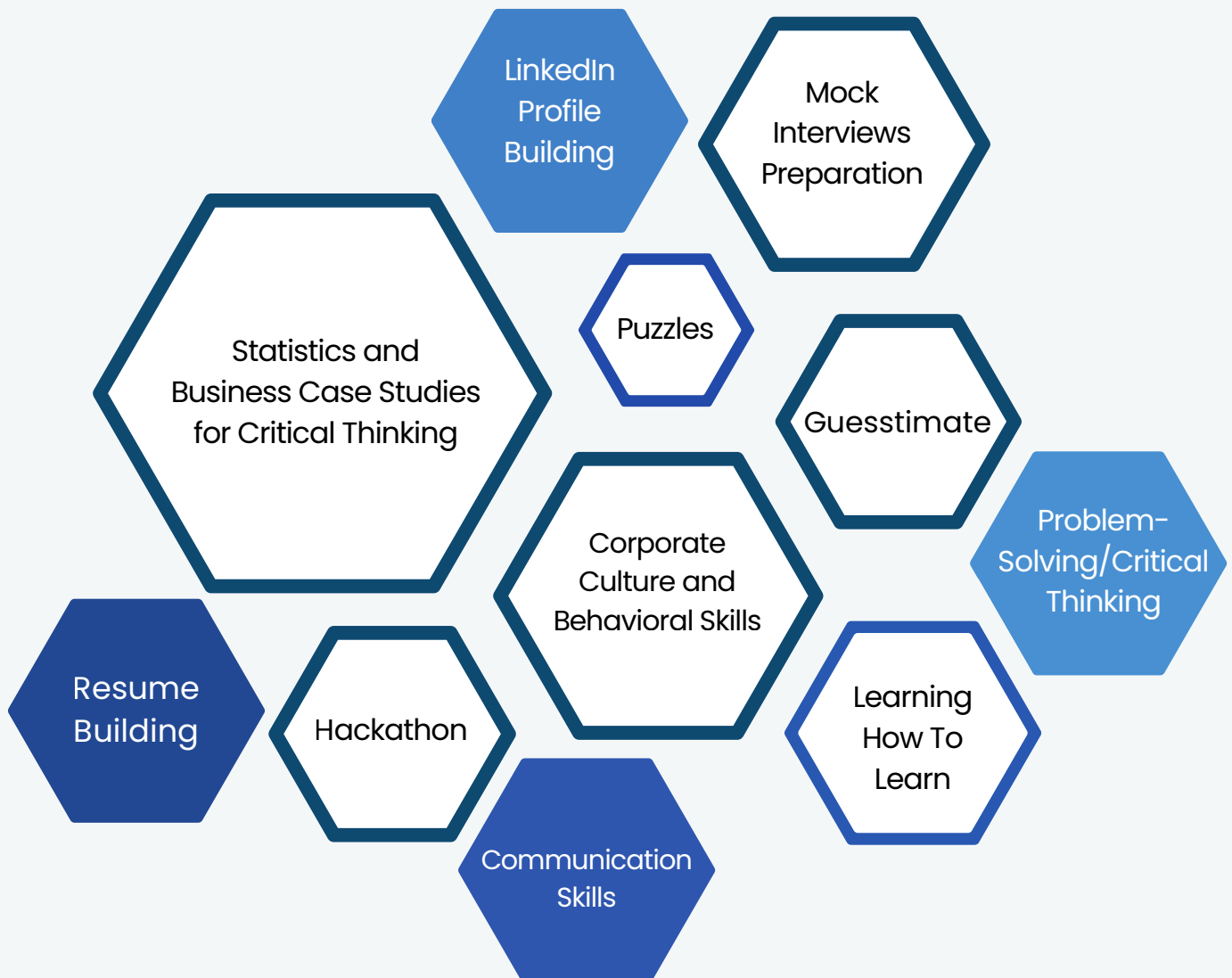


T&C Apply



JOB INTERVIEW SKILLS

While you focus on your technical skills, we ensure that you are getting industry-ready with our interview & corporate cultural training program



APPLICATIONS OF INVESTMENT BANKING

The Investment Banking Master Course opens gateways to enter multiple domains across profiles.



DEDICATED PLACEMENT SERVICE FOR YOU



**LinkedIn
Optimization**



**Mock
Interviews**



**Opportunity
Rich Job Portal**



**Resume/ CV
Building**

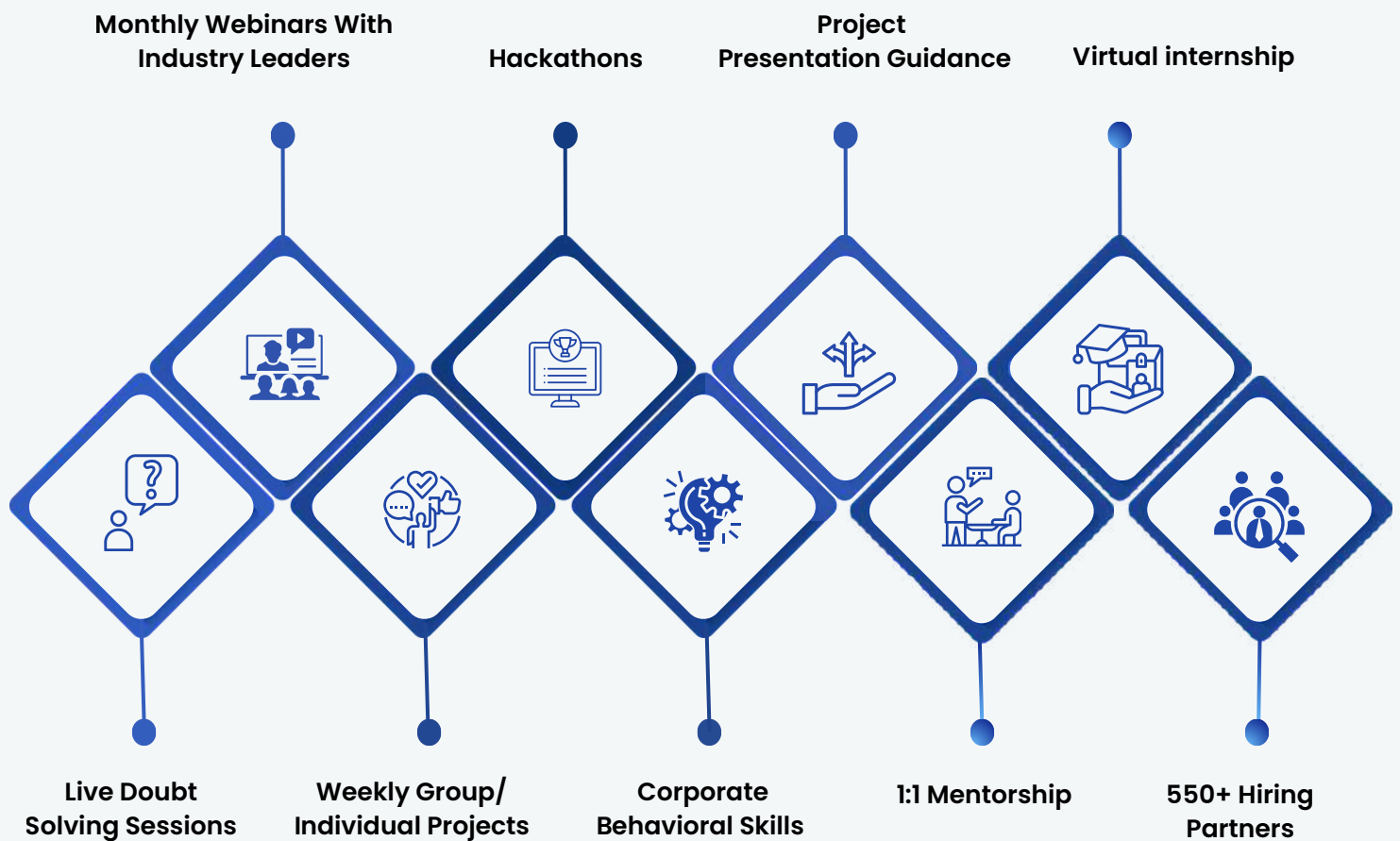


**Industry-Aligned
Portfolio**



**Communication
And Aptitude
Training**

EXCLUSIVE BENEFITS



PAST PLACEMENTS



NAOMI SOANS



Student

▼
Associate Analyst



Seema Kunill



Investment Banking Intern

▼
Investment Banking Analyst



GANGA RANA



Student

▼
Wealth Advisor



SURAYA THAKUR



Senior Software Engineer

▼
Investment Consultant



ANMOL SAHA



Student

▼
Investment Banking Analyst



Ruhi Nath



Student

▼
Consultant



AMRIT PAL



Student

▼
Financial Analyst



SHIVANSHI KUMAR



Financial Analyst Intern

▼
Equity Analyst



RAVI PANDEY



Student

▼
Investment Banking Associate

INVESTMENT BANKING PROJECTS

Get 10 Investment Banking projects, and participate in hackathons & group assignments to master the skill

PROJECT 1

LBO Case Study: Hilton Hotels Buyout

- Analyze LBO mechanics, debt structuring, and value creation strategies in private equity.
- Build a comprehensive LBO model using Hilton's financials to project returns and sensitivities.
- Simulate a private equity analyst's role in evaluating a real buyout transaction.

PROJECT 2

M&A Deal Analysis: Disney's Acquisition of 21st Century Fox

- Examine strategic rationale, synergy estimates, and deal structure in a landmark acquisition.
- Conduct valuation through deal comps and synergy modeling to assess transaction impact.
- Replicate the work of M&A bankers advising clients on multi-billion-dollar deals.

PROJECT 3

IPO Simulation: Zomato (India) or Uber (Global)

- Explore the IPO process including valuation, pricing, and investor positioning strategies.
- Prepare an IPO valuation model, pricing analysis, and a mock investor presentation.
- Simulate the role of equity capital markets teams preparing companies for public listing.

PROJECT 4

Equity Research Report: Tesla Inc.

- Evaluate business fundamentals, market positioning, and long-term growth potential.
- Develop a full equity research report including valuation, risks, and recommendations.
- Mirror the responsibilities of sell-side analysts preparing investment reports.

Also, Get 4 Notable (Optional) Portfolio Building Projects with Top MNCs via Forage

Bank of America 

 citibank

 Standard Bank

J.P.Morgan

INVESTMENT BANKING PROJECTS

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PROJECT 5

Trading & Transaction Comps + Football Field Analysis

- Apply valuation methodologies using comparable company and precedent transaction data.
- Build comps models and synthesize results into a clear football field presentation.
- Recreate a core investment banking task used in fairness opinions and client valuation work.

PROJECT 6

Real Estate Financial Model: Commercial Property IRR

- Understand rental yield, cap rate, and IRR concepts specific to commercial real estate.
- Create a property-level financial model including cash flows, capex, and exit value.
- Emulate the modeling process used by real estate investment professionals.

PROJECT 7

13-Week Cash Flow Model: Retail Turnaround Advisory

- Learn to manage short-term liquidity and forecast weekly operational cash flows.
- Build a detailed 13-week cash flow model for a retail business under stress.
- Simulate a turnaround advisor's approach to crisis management and planning.

PROJECT 8

Private Equity Return Waterfall: Hypothetical Fund

- Explore LP/GP distribution rules, hurdle rates, and carried interest structures.
- Construct a fund-level return waterfall and model distributions under different scenarios.
- Replicate how private equity firms track performance and allocate returns.

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INVESTMENT BANKING PROJECTS

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PROJECT 9

Teaser + Pitch Deck: Sell-Side M&A Opportunity

- Learn to create concise, persuasive marketing materials for potential investors.
- Draft a 1-page teaser and a sell-side pitch deck highlighting key business metrics.
- Reflect the responsibilities of bankers preparing client materials for M&A outreach.

PROJECT 10

Accretion/Dilution Analysis Assignment

- Understand EPS impact, deal financing mix, and value implications of M&A deals.
- Build an Accretion/Dilution model to assess deal attractiveness for shareholders.
- Reproduce a key deliverable used in evaluating public company transactions.

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Bank of America 

 citibank

 Standard Bank

J.P.Morgan

OUR COURSE/ INTERNSHIP CERTIFICATIONS



CAPSTONE PROJECTS CERTIFICATIONS





COURSE ADVANTAGES



GET TRAINED BY INDUSTRY EXPERTS



VARUN 
Entrepreneur & Author
 Worked at :



DR. SWATI N. 
Finance & Accounting Expert
 Worked at :



TUSHAR B. 
Financial Modeling Expert
 Worked at :



VIKAS K. 
Investment Banking Expert
 Worked at :



VANTHANA B. 
Data Visualisation Expert
 Worked at :



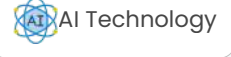
RAJKUMAR A. 
Investment Banking Expert
 Worked at :



SHUBHAM S. 
Financial Modeling Expert
 Worked at :



TOOLS COVERED



550 + HIRING PARTNERS

Deloitte.



BlackRock.



J.P.Morgan

Blackstone



WNS

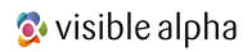


McKinsey
& Company



PKC Advisory

Cognizant



KROLL

MOODY'S
ANALYTICS



FitchRatings

COURSE CURRICULUM

1. INTRODUCTION TO INVESTMENT BANKING & CORE SERVICES

a. What is Investment Banking?

- A comprehensive overview of investment banking as a discipline
- History, evolution, and global significance of investment banking
- The strategic role of investment banks in capital markets and dealmaking

b. Types of Investment Banks

- Classification: Bulge Bracket, Mid-Market, and Boutique Banks
- Comparison between Investment Banks, Commercial Banks, and Merchant Banks
- Regional vs Global coverage; client segmentation

c. Investment Banking Deal Lifecycle

- Step-by-step walkthrough from mandate to deal closure
- Key documentation, stakeholders, and regulatory checkpoints
- Infographic-driven mapping of real-life deal flows

d. Core Services Offered by Investment Banks

- Deep dive into M&A Advisory, Equity Capital Markets (ECM), Debt Capital Markets (DCM)
- Overview of services such as Fairness Opinions, Restructuring, IPO advisory, and SPACs
- Real-world workflows with client impact insights



COURSE CURRICULUM

e. Real-World Assignments & Case Studies

- India and global case studies: Zomato IPO, Vodafone-Idea Merger, Jio Fundraise, IL&FS Restructuring
- Assignments designed to mimic actual analyst-level deliverables
- Data-backed modeling, valuation, and client-deck creation

f. Quiz & Discussion Bank

- 50+ MCQs, short answers, case prompts
- Group discussion topics for interviews and thought leadership

g. Tools & Platforms Used in Investment Banking

- Practical walkthrough of Bloomberg, Refinitiv, CapIQ, PitchBook, Excel, PowerPoint, Python, and Power BI
- Mock exercises and IB workflow toolkits

2. CORE FINANCE & ACCOUNTING FOR BANKERS

a. Fundamentals of Financial Statements

- Detailed breakdown of the Income Statement, Balance Sheet, and Cash Flow Statement
- Interlinkages and real-life reporting formats
- IFRS vs Indian GAAP vs US GAAP

COURSE CURRICULUM

b. Financial Ratio Analysis

- Liquidity, solvency, profitability, efficiency, and leverage ratios
- DuPont Analysis, ROCE vs ROE
- Ratio red flags and investor interpretation

c. Revenue and Cost Recognition

- Concepts of accrual vs cash accounting
- Industry-specific recognition policies
- Deferred revenue, prepaid expenses, and cost of goods sold treatment

d. Working Capital & Operational Drivers

- Understanding inventory, receivables, payables in business cycles
- Net Working Capital analysis for M&A due diligence
- Case-based application in different industries

e. Accounting Adjustments in Valuation

- Non-recurring items, provisions, lease accounting, and normalization
- Stock-based compensation, goodwill, impairment

f. Cash Flow Interpretation & Reconciliation

- Direct vs indirect method
- Reconciling cash vs profitability
- Free Cash Flow (FCF) and Unlevered/Levered concepts

COURSE CURRICULUM

g. Excel-Based Financial Statement Analysis

- Using Excel to model and dissect actual company financials
- Pre-built templates and exercises for practice

3. EXCEL & POWERPOINT MASTERY FOR INVESTMENT BANKERS

a. Excel for Finance – Core to Advanced

- Keyboard shortcuts, nested formulas, dynamic dashboards
- Lookup functions, conditional logic, array formulas
- Sensitivity, scenario, and goal-seek tools

b. Advanced Financial Modeling Templates

- 3-statement integration, model hygiene, and traceability
- Error-checking, rolling forecasts, waterfall bridges
- IRR/NPV and circular referencing resolution

c. PowerPoint for Bankers

- Investor-ready formatting, slide master design
- Tombstones, case studies, data-linked visuals
- Teaser, CIM, and pitchbook creation best practices

COURSE CURRICULUM

d. Visual Storytelling in Finance

- Waterfalls, football field charts, tornado and sensitivity plots
- Timeline, milestone, and cap-table visuals
- Layouts for buy-side and sell-side pitches

e. Cross-Tool Integration

- Linking Excel data into PowerPoint dynamically
- Embedding dashboards and automating updates
- Using VBA and Python for custom automation

4. FINANCIAL MODELING TECHNIQUES & APPLICATIONS

a. Model Architecture & Design Principles

- Modular structure, assumptions tab, formatting standards
- Inputs vs outputs logic, error checks, and dynamic controls

b. Revenue & Cost Driver Modeling

- Industry-specific inputs for tech, retail, infra, and SaaS
- Top-down vs bottom-up modeling
- Capacity planning, churn, and seasonality handling

c. Three-Statement Model Building

- Income Statement, Balance Sheet, and Cash Flow integration
- Forecasting policies, depreciation/amortization schedules
- Tax impact, interest calculation, and circularity controls

COURSE CURRICULUM

d. Scenario & Sensitivity Modeling

- Excel tools: CHOOSE, INDEX, Scenario Manager
- Best-case, base-case, and downside modeling
- Tornado, spider, and data table analysis

e. Output & Summary Dashboards

- KPI tracking, financial summary, valuation tabs
- Print-ready formatting and index automation

5. BUSINESS VALUATION & DEAL STRUCTURING

a. Valuation Approaches: Overview & Applicability

- DCF, Comparable Company, Precedent Transactions, NAV
- Industry-specific nuances and valuation logic

b. Discounted Cash Flow (DCF) in Depth

- FCFF vs FCFE, projection logic, terminal value methods
- WACC calculation: CAPM, Beta unlevering, ERP, CRP
- Mid-period adjustments and sensitivity testing

c. Relative Valuation Models

- Trading comps vs transaction comps
- Benchmarking multiples, peer selection, and screening
- EV/EBITDA, P/E, EV/Sales, PEG, Price/Book interpretation

COURSE CURRICULUM

d. Deal Structuring & Control Dynamics

- Deal value vs transaction value vs offer value
- Shareholder rights, anti-dilution, pre-emptive clauses
- Swap ratios, tender offers, earnouts, and ESOP structuring

e. Valuation Output Communication

- Football field charts, management summary slides
- Pre-money/post-money tables and dilution modeling
- Valuation assumptions and fairness opinions

6. ADVANCED INVESTMENT BANKING PRACTICES

a. M&A Process Management

- Lifecycle of buy-side and sell-side deals
- Due diligence flow, NDAs, SPA negotiation, VDR setups
- Stakeholder management, roadshows, and closure

b. Restructuring & Turnarounds

- Distressed asset advisory, IBC framework, debt haircuts
- Capital restructuring and turnaround strategy plans
- IL&FS and Jet Airways style case examples

COURSE CURRICULUM

c. Leveraged Buyouts (LBO)

- LBO model building: cash sweep, IRR waterfalls
- Sponsor equity vs rollover equity
- Covenants, exit options, and debt tranches

d. SPACs, PIPEs, and Hybrid Instruments

- Deal structure of SPACs
- PIPEs as a capital infusion mechanism
- Risk-return profiles for hybrid instruments

e. ESG, Impact Investing & IB Role

- IB advisory in green bonds, sustainability-linked loans
- ESG due diligence frameworks and scoring
- Emerging compliance and regulatory requirements

7. AI, AUTOMATION & EMERGING TOOLS IN IB

a. Python for Financial Analysis

- Data extraction using APIs (Yahoo Finance, Alpha Vantage)
- Forecasting, regression, and portfolio simulations
- Use of pandas, NumPy, Matplotlib, and Seaborn

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b. ChatGPT & AI Assistants for Bankers

- Prompt engineering for slide and model generation
- VBA & formula generation using AI
- Automation of CIMs and due diligence reports

c. Power BI & Tableau Dashboards

- Dynamic data models, DAX measures
- Dashboarding KPIs, cash flow analysis, burn rates
- M&A dashboards with drill-down filters

d. Workflow Automation

- Task scheduling with Notion, Slack, and Zapier
- Deal process tracking through project boards
- Templates for VDRs, NDAs, DD checklists

COURSE CURRICULUM

8. FINAL CAPSTONE & INDUSTRY SIMULATION

a. Capstone Project: End-to-End IB Transaction Simulation

- Choose a sector: Tech, Infra, Retail, BFSI
- Identify buyer/seller, build valuation models
- Draft CIM, teaser, pitchbook, term sheet

b. Live Deal Room Presentations

- Peer-reviewed presentations to instructors
- Deal thesis walkthrough + Q&A
- Mock MD/client simulation

c. Certification & LinkedIn Project Guidance

- Shareable project and certificate
- LinkedIn posting template and guidance
- Portfolio-building for job applications

COURSE TIMINGS

WEEKEND BATCH
10:00 AM – 12:00 PM IST

Saturday and
Sunday

SELF PACED PROGRAM

INR 29,900 + 18% GST
EMI OPTIONS AVAILABLE

ENROL NOW

- ✓ Self-Paced Online Recorded Lectures
- ✓ 300+ Hours of Course Delivery
- ✓ 6 Global Accredited Certificates
- ✓ 1-Year LMS Access
- ✗ Group Mentorship
- ✗ WhatsApp Group
- ✗ 2 Month Virtual Internship
- ✗ No Placement Service

IBMC LIVE COURSE

INR 49,900 + 18% GST
EMI OPTIONS AVAILABLE

ENROL NOW

- ✓ 5 Months Live Training
- ✓ 300+ Hours of Course Delivery
- ✓ 6 Global Accredited Certificates
- ✓ Lifetime LMS Access
- ✓ Group Mentorship
- ✓ WhatsApp Group
- ✓ 2 Month Virtual Internship
- ✓ Placement Service

Virtual internships are part of IIM SKILLS' in-house, non-paid internship programs. Paid internships are offered through partner firms, subject to interview clearance. The stipend may vary depending on the company.

OFFICE ADDRESS

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HB Twin Tower, Netaji Subhash Place,
Pitam Pura, Delhi-110034

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Square Tower, Block A, Near Sector-16, Noida
Sector-3, Noida, Uttar Pradesh-201301